

CAPABILITY STATEMENT

COMPANY OVERVIEW

Justine Ickes Consulting is a full-service coaching, training/facilitation, and instructional design company founded in 2006. Owner Justine Ickes has 30+ years of experience developing, facilitating and evaluating award-winning professional development, leadership, and management training programs for the U.S. Agency for International Development, the U.S. Department of State, the United Nations, the Peace Corps, the International Medical Corporation, Berlitz Corporation, and other public and private sector clients.

CORE SERVICES

- Design and facilitation of customized on-site, blended, virtual and e-learning training programs and workshops.
- Writing of curricula, trainers' guides, participant workbooks and handouts, assessment tools, case studies, and other training materials.
- Meeting planning and facilitation.

DIFFERENTIATORS

- 30+ years experience training and coaching small and large groups of adults in personality self-assessments, leadership styles, situational leadership, conflict management, feedback and communication skills, team building, accountability, operational policies and procedures, customer service, managing and leading change, problem solving, and critical thinking.
- Associate Certified Coach (ICF, International Coach Federation).
- Certified in Hogan Assessments (HPI, HDS, MVPI).
- Certified Myers Briggs Type Inventory (MBTI) Practitioner.
- 5 years as an Education Specialist and trainer for the Peace Corps.

PAST PERFORMANCE

- **U.S. Department of State, Foreign Service Institute** — Currently delivering mandatory leadership training courses (contract # SFSIAQ14A3013, Order # SFSIAQ17L0280) to managers and supervisors.
- **U.S. Department of State, Foreign Service Institute** — Curriculum Mapping, Design & Development of Foreign Service National Leadership course (contract # SFSIAQ14A3013, Order # SFSIAQ16L0114).
- **U.S Agency for International Development** — Facilitated Acquisitions and Assistance certification course; consulted on design of face-to-face training program for field and HQ staff.



Procurement Readiness Data

DUNS Number: 009765826
CAGE Code: 73XQ7
EIN: 47-2271027

NAICS Codes:

611430 – Professional Management and Development Training
541611 – Administrative Management & General Management Consulting
541612 – Human Resources Consulting
541618 – Other Management Consulting

Product Supply Codes:

U001 - Lectures for Training
U008 - Training/Curriculum Development
U004 - Scientific and Management Education
U099 - Other Education & Training Services

SAM Registration: Active
Accepts credit cards: Yes
Business Size: Small Business

Socio-Economic Designation

Woman-owned Small Business

Contact Information

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References and client contact information available upon request.